

The Supply Challenge How Can We Meet It?

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The Challenge of Balancing Core Drivers

Enormous CapEx

Rising Costs and Prices

\$1.5 Tri Climate Change cost industry

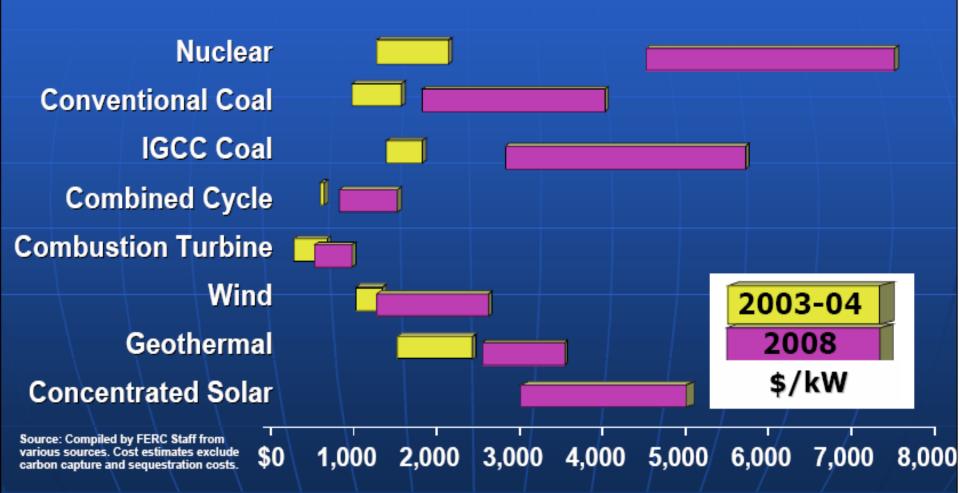


The Capital Investment Challenge

- Industry investment in all segments through 2030 will be on the order of \$1.5 Trillion
 - Generation \$505 billion (133 GW, assuming RAP efficiency)
 - Transmission \$287 billion
 - Distribution \$588 billion
 - Energy Efficiency \$85 billion (EE and AMI cost for RAP efficiency)
- Estimates do not reflect
 - Potential costs of new carbon policies that may be adopted
 - Potential new comprehensive federal energy legislation / policies
 - Potential new state energy policies
- T&D investments significantly greater than projected generation investment

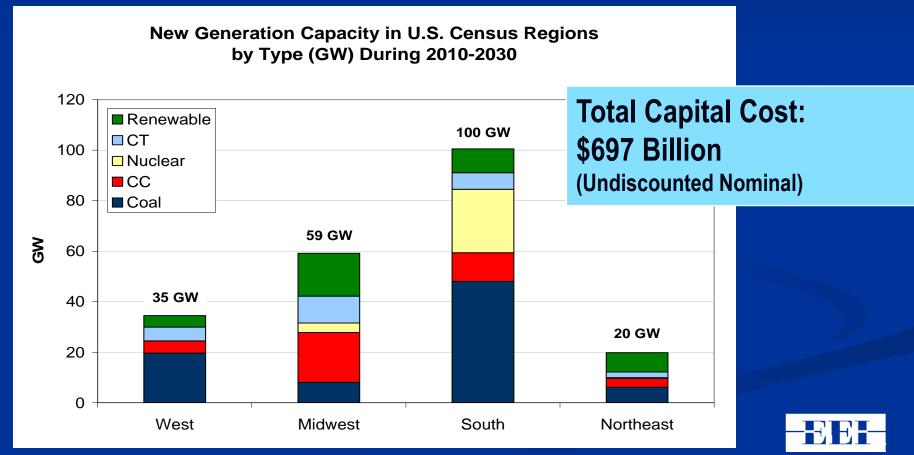


Estimated Cost of New Generation



Estimated Baseline For Needed New Capacity Build – 214 GW

- Uses Final AEO 2008 load growth projection
- Includes Brattle's most recent fuel and construction cost estimates
- Does not include aggressive energy efficiency and potential price response impacts



Energy Efficiency Potential EPRI-EEI Joint Energy Efficiency Study

- Analyzed Potential U.S. Energy Efficiency Savings 2008—2030
 - Detailed micro-economic model based on equipment stock turnover
 - Comprehensive database of energy efficiency technologies and measures
 - Calibrated with opinions of 50+ industry experts, spanning utilities, regulators, government agencies and NGOs
- **■** EPRI EEI Results

Realistic Achievable Potential Savings (RAP):

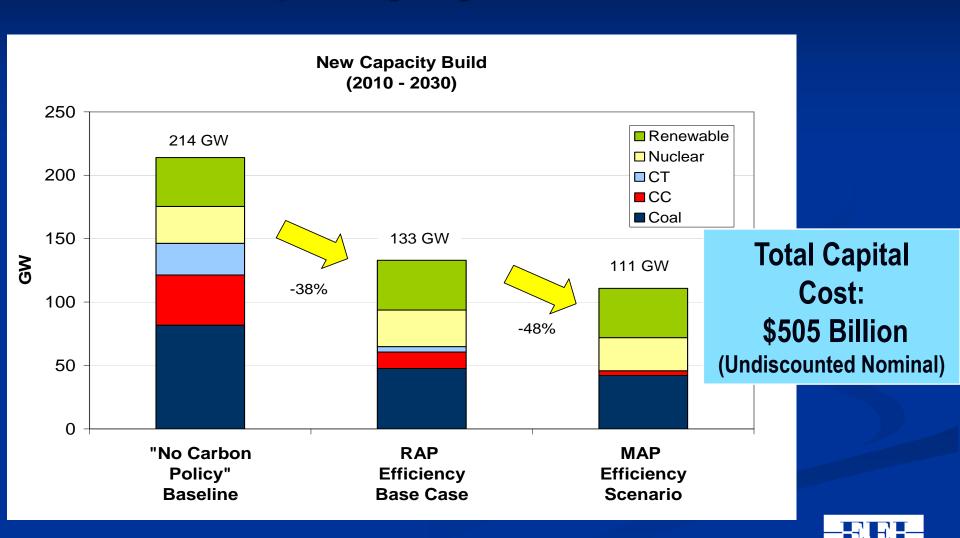
- Most likely impact of expanded EE programs
- Assumes moderate customer changes and penetration rates of existing efficient technologies

Maximum Achievable Potential Savings (MAP):

- Higher-end of range of potential impact of EE programs
- Assumes a somewhat aggressive customer participation rate

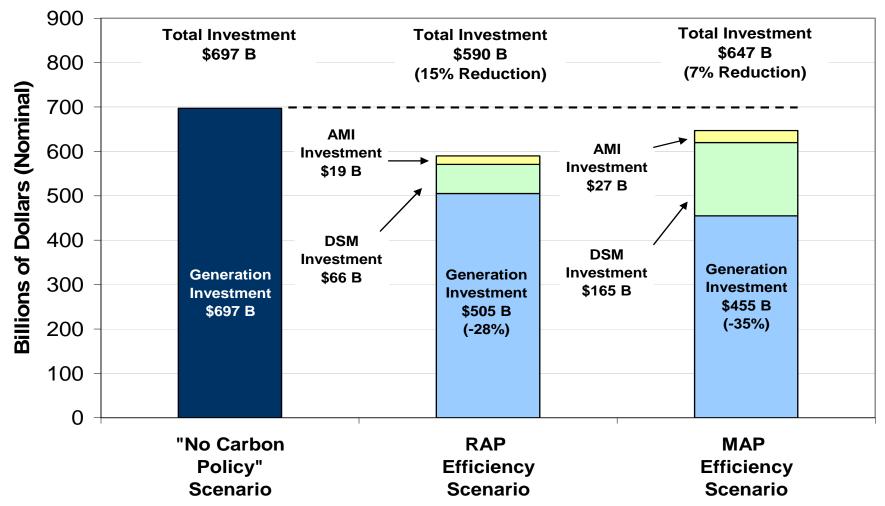


EE Programs Can Reduce New Capacity by 38-48% — 133 GW

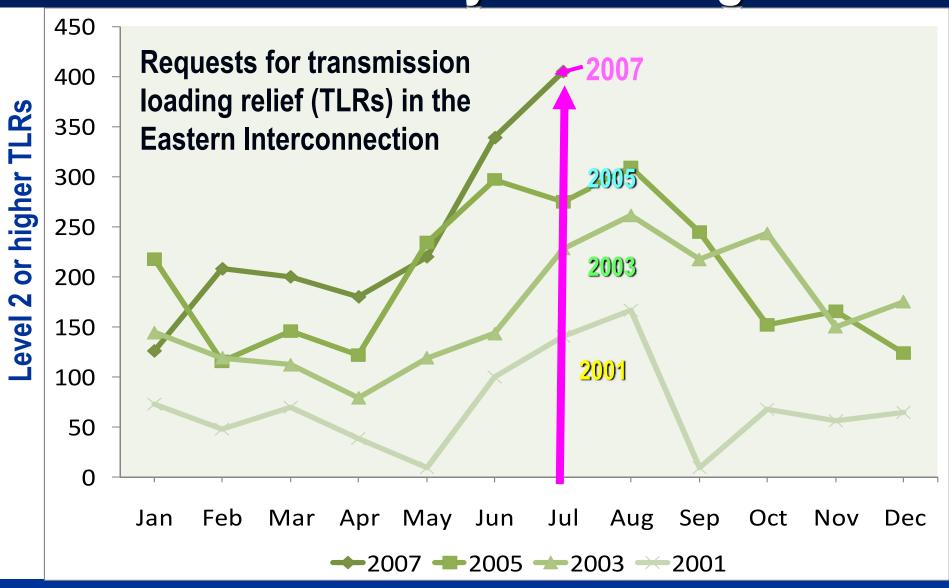


EE Cuts Generation Investment by 28% to 35%, Total Investment by 15% to 7%

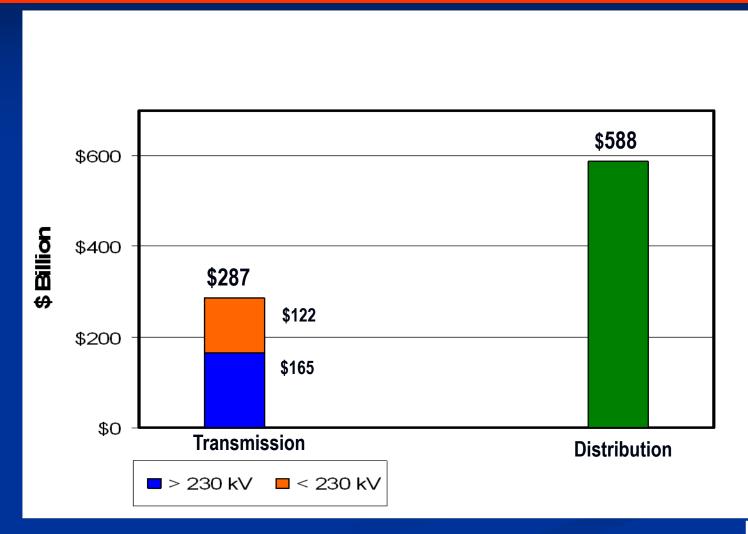
Summary of Avoided Capital Investment Due to Enhanced Efficiency Illustrated Using "No Carbon Policy" Scenario



Transmission Congestion Dramatically Increasing



T & D Investment 2010-2030 – Including Smart Grid





The Supply Challenge

Additional Issues To Address

- Access to Capital
- Rate Shock
- Enhancing Wholesale Electricity Markets
- Impacts on Low Income and Fixed Income Households
- Workforce Challenges



How Are We Going To Meet The Climate Challenge?

There Is No Silver Bullet!

- Energy Efficiency
- Renewables
- Clean Coal Technologies
- Carbon Capture and Storage
- Nuclear
- More Transmission Capacity
- Plug-in Hybrid Electric Vehicles
- Smart Technologies and New Rate Designs

We need it all ... but it will be costly!